



Timothy N. Wright, PMP

Senior Manager

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Tim Wright joined Promontory Point Partners, LLC in January of 2013, Mr. Wright has over 16 years of experience in business. Mr. Wright spent seven years with the Clear Thinking Group (CTG), a New Jersey based turnaround and process improvement consulting firm. Tim served as Managing Director for CTG, predominately serving middle market clients nationwide. Prior to his Clear Thinking Group experience, Tim was a senior consultant at Bearing Point and a Business Analyst for the Global Treasury & Trade Services Group at JP Morgan Chase Corporation.

Tim has a vast amount of experience in multiple industries and a diversified skill base that includes enterprise operations / inventory management, cash flow management, budgeting, estimating, costing and process improvement, production planning and forecasting. In addition, he has outstanding IT skills, leading large scale enterprise resource planning (ERP) system implementations, ERP enhancements, designing and implementing eTraining for ERP systems, developing and designing websites and developing custom dashboard management tools to name a few. His industry experience includes, but is not limited to custom packaging, exhaust and emissions products, automotive manufacturing, engineered fastener manufacturer, commercial printing and packaging, metal fabrication, retailers, consumer goods companies, apparel, IT/software, banking, food and staffing agencies.

Tim achieved a Bachelor of Business Administration degree (BBA) from the University of Iowa with a major in Management Information Systems (MIS) and a minor in Human Relations. He is a Certified Project Management Professional (PMP) and is a member of the Turnaround Management Association (TMA), Association for Corporate Growth (ACG), Project Management Institute (PMI) and USA Hockey. Wright is an executive board member of the Kenosha Symphony Orchestra.

Core Enterprise System Experience:

[Epicor 9 & 10](#)

[VAI S2k ERP](#)

[Epicor - DataFlo & aVP](#)

[JDA - Red Prairie](#)

[Global Shop](#)

[Ceridian DayForce](#)

[Infor SyteLine](#)

[Salesforce.com](#)

Representative accomplishments have included:

- Helped custom packaging understand the company true costs by systematically calculating labor, overhead and individual machine run rates. Wright also developed a detail model that presents real time profitability by item & customer based on industry specific KPIs.
- Project managed re-implementation of an ERP system for aftermarket automotive manufacturer. Key achievements include data cleansing BOOs & BOMs, inventory forecast & planning, developing integrated standard operating procedures with ERP and training personnel.
- Conducted ERP assessment for fastener manufacturing company and developed a comprehensive report with actionable opportunities for improvement. Implemented the improvements across 8 plant locations throughout the United States.
- Successfully project managed multiple ERP systems throughout career that required tight 'Go Live' dates. Developed comprehensive project plans that align with PMI methodologies. Worked closely with ERP vendors to meet client requirements.
- Project managed mid-market company ERP system implementation, which included the development of eTraining modules that helped streamline the training process for sales and operations.
- Designed ERP system enhancements to improve business efficiencies including accounting, operations, engineering, customer service and quality.
- Developed and managed the support system of a Customer Relationship Management (CRM) application in a major financial institution. The support system included policy and procedures, training standards and system administrator functions.
- Developed comprehensive future state process maps and supporting ERP standard operating procedures for a large manufacturing company.
- Developed and facilitated the selection process of a new Enterprise Resource Planning System for a national jewelry store retailer.
- Developed and managed the Request for Proposal (RFP) and selection process of a multi-channel warehouse management system.
- Designed, developed and implemented a labor budget model and schedule optimization tool for a large retailer.
- Developed a re-launch system implementation strategy for a large temporary staffing firm. The strategy resolved how the company managed their accounts receivables across 80 agencies.
- Assisted a retail chain in the selection process of a labor management application including developing requirements, creating the RFP and evaluating the responses.
- Designed, developed and deployed multiple websites using PHP, MySQL, HTML and MX Flash. The websites have built-in SEO functions along with an API to Google Analytics for website trafficking.

- Designed, developed and managed the implementation of a company-wide eTraining program for a specialty retailer. The program highlighted the company's policy and procedures on loss prevention, store opening/closing, shipping/receiving and merchandise selling.
- Created a custom web based eTraining solution focused on a company's standard operating procedures, business code of conduct and customer service. The training solution allowed 1,100 employees to quickly learn the company's comprehensive processes in less than 30 minutes. In addition, Human Resources department was able to track employee compliance and comprehension through online certification exams.
- Designed and programmed a custom eTraining DVD for a large department store. The DVD was used to training hundreds of employees on merchandise processing and customer service.
- Conducted an operational diagnostic for a large retail chain which identified process improvement opportunities.
- Developed, managed and implemented labor standards for a retailer operating 300 stores nationwide. This system resulted in payroll savings of \$3.7MM.
- Developed a Thirteen Week Cash Flow model for a large manufacturing company. The model improved visibility in the company's cash inflows, outflows and borrowing base.
- Managed Wal-mart Black Friday program for an apparel manufacturer which included supply chain logistics, wave management, overseas sourcing, inventory control, quality control and order processing.
- Managed company-wide Point of Sale (POS) implementation for a specialty retailer. The implementation included requirement gathering, system configuration, pilot testing, training and store rollout.
- Designed, developed, implemented and managed a company website that helped increase visibility and generate sales. The website offers streamline videos, access to company brochures and a secure user access area.
- Developed the requirements and managed the design around an online order entry form. This form proved to reduce the company's time spent managing the sales entry lifecycle.
- Assisted the CFO in the closeout of an offsite facility which included transferring employees, liquidating assets and managing daily operations.
- Developed a business case that identified savings of \$6.7MM over 5 years for an urban apparel retailer. The business case diagnostic focused on store operations and field management.
- Improved the financial reporting requirements of a retail accessory company by developing templates and procedures around the company's AS400 system.
- Conducted a diagnostics of a retailer's current state and provided recommendations on how to optimize their systems to improve operational productivity.
- Identified savings of over \$8MM in indirect spend for a major retailer. Areas of opportunity included office supplies, store cleaning services and waste management.

Pro Bono Experience:

In 2017 Tim Wright was awarded pro bono of the year by the Turnaround Management Association for his work for with the Boy Scouts of America (BSA). BSA a national organization with 1 million adult volunteers and 2.5 million youth members between the ages of 6 and 21. The organization was seeking guidance on how to retain and grow the organization within northeastern Illinois. Within four weeks Wright developed a comprehensive assessment and identified actionable steps required to be successful. Wright also determined what tools are available to solve these problems within an acceptable time and budget.

The steering committee asked Wright to continue helping the organization through implementation, which saved the organization time and money. Wright exceeded the requirements originally presented, showing his commitment that focuses on details, implementation of an executable plan, making timely decisions, and communication.

Client Testimonials

“It is my pleasure to recommend Tim Wright to other companies in need of Project Management and Technical services.

Tim has worked hand in hand with senior leadership and plant management teams to develop standard work and processes across numerous functional areas on issues that have saved us time, frustration and rework!

Tim always recommends creative and practical solutions, and assists with the implementation and training of personnel involved. The E Learn system he developed will enable us to move to electronic acknowledgement of annual requirements for Safety, Quality and HR policies and procedures.

Tim’s understanding of project management priorities and concerns is excellent and his command of project management software tools and processes is outstanding. He has partnered with and earned the respect of myself and our functional leaders and plant managers through successful execution of changes to systems and processes.”

Director - Defiance Metal Products

“Tim Wright came to us at a critical junction in our ERP implementation. He was instrumental in bringing discipline, structure and experience to the process, and did so in a manner that did not create any organizational chaos or fiefdom battles. I would use him again for all of our program management needs.”

CFO – Capitol Contractors

PROFESSIONAL ARTICLES by Tim Wright

- CONSIDERING A NEW ERP SYSTEM?
- BUILDING A ROBUST QUOTE PROCESS
- IMPROVE PROFIT MARGINS WITH ENGINEERED LABOR STANDARDS
- PREVENTING INVENTORY STOCKOUTS WITH DEMAND PLANNING
- GUIDELINE TO LABOR FORECASTING
- WHEN SaaS IS GOOD - *WHY EXECUTIVES ARE GRAVITATING TOWARDS SOFTWARE AS A SERVICE (SaaS)*
- DOES YOUR COMPANY TAKE ADVANTAGE OF ETRAINING?
- OPERATIONAL DIAGNOSTICS - *WHAT THEY CAN DO FOR YOUR COMPANY*
- eTRAINING: HOW IT CAN MAKE A DIFFERENCE IN YOUR COMPANY